allwyn

27 March 2024

Allwyn International FY 2023 Preliminary Unaudited Financial Results and Update on Current Trading

Allwyn International a.s. ("Allwyn" or the "Company", and, together with its subsidiaries, joint ventures and associates, the "Group" or "we") announces its preliminary unaudited financial results for the three and twelve months ended 31 December 2023 and provides an update on recent developments and current trading.

- **Consolidated Total Revenue of €7,878.1 million in FY 2023, with strong growth of +6% YoY excluding acquisitions during the year; +98% YoY on a reported basis**
- **Consolidated Adjusted EBITDA of €1,484.6 million, underpinned by growth of +12% YoY excluding acquisitions; +27% YoY on a reported basis**
- **Q4 Consolidated Total Revenue of €2,177.5 million, +4% YoY excluding acquisitions; +97% YoY on a reported basis**
- **Q4 Consolidated Adjusted EBITDA of €388.5m, +15% YoY excluding acquisitions; +30% YoY on a reported basis**
- **Acquired Camelot UK, supporting Allwyn UK's successful start of the next licence for The National Lottery post year end, and Allwyn LS Group; lottery footprint expanded to seven countries**
- **Issued ~€1.3bn eq. senior secured long-dated notes, including debut USD Dollar issuance, and raised €335m bank facility, extending maturity profile as well as further diversifying funding sources**
- **Consolidated Net debt / Adjusted EBITDA of 1.6x as of 31 December 2023**

Selected consolidated financial data (FY 2023/2022)

€ millions	FY 2023	FY 2022	Δ
Total Revenue	7,878.1	3,988.2	98%
of which: Gross gaming revenue ("GGR")	*7,549.4*	*3,811.3*	*98%*
Net Revenue	3,589.0	2,531.4	42%
Operating EBITDA	1,334.2	1,132.3	18%
Adjustments to EBITDA	150.4	35.1	
Adjusted EBITDA	**1,484.6**	**1,167.4**	**27%**
Adjusted EBITDA margin	*41.4%*	*46.1%*	*-4.7 p.p.*
CAPEX	102.1	68.2	50%
Adjusted Free cash flow	**1,382.5**	**1,099.2**	**26%**

Selected consolidated financial data (Q4/Q4)

€ millions	Q4 2023	Q4 2022	Δ
Total Revenue	2,177.5	1,108.0	97%
of which: Gross gaming revenue ("GGR")	*2,078.7*	*1,056.6*	*97%*
Net Revenue	987.8	708.0	40%
Operating EBITDA	336.8	277.3	21%
Adjustments to EBITDA	51.7	20.5	
Adjusted EBITDA	**388.5**	**297.8**	**30%**
Adjusted EBITDA margin	*39.3%*	*42.1%*	*-2.8 p.p.*
CAPEX	27.6	31.8	(13)%
Adjusted Free cash flow	**360.9**	**266.0**	**36%**

In Q1 2023, we completed the acquisitions of Camelot UK, the operator of The National Lottery in the UK until 31 January 2024, and of Allwyn LS Group (formerly referred to as Camelot LS Group), the operator of the Illinois Lottery under a private management agreement (the "Camelot Acquisitions"). These acquisitions have a significant impact on consolidated metrics of the Group and comparability with previous periods. Differences between the business models of the recent acquisitions and existing operations also results in profit margins not being directly comparable.

The below tables summarise the consolidated metrics of the Group excluding the contribution of the Camelot Acquisitions.

Excluding Camelot Acquisitions (FY 2023/2022)

€ millions	**FY 2023**	**FY 2022**	**Δ**
Total Revenue	4,245.8	3,988.2	6%
of which: Gross gaming revenue ("GGR")	*4,071.3*	*3,811.3*	*7%*
Net Revenue	2,709.9	2,531.4	7%
Operating EBITDA	1,158.7	1,132.3	2%
Adjustments to EBITDA	153.3	35.1	
Adjusted EBITDA	**1,312.0**	**1,167.4**	**12%**
Adjusted EBITDA margin	*48.4%*	*46.1%*	*2.3 p.p.*
CAPEX	91.5	68.2	36%
Adjusted Free cash flow	**1,220.5**	**1,099.2**	**11%**

Excluding Camelot Acquisitions (Q4/Q4)

€ millions	**Q4 2023**	**Q4 2022**	**Δ**
Total Revenue	1,153.3	1,108.0	4%
of which: Gross gaming revenue ("GGR")	*1,103.4*	*1,056.6*	*4%*
Net Revenue	739.4	708.0	4%
Operating EBITDA	286.9	277.3	3%
Adjustments to EBITDA	56.5	20.5	
Adjusted EBITDA	**343.4**	**297.8**	**15%**
Adjusted EBITDA margin	*46.4%*	*42.1%*	*4.3 p.p.*
CAPEX	24.2	31.8	(21)%
Adjusted Free cash flow	**319.2**	**266.0**	**20%**

Selected pro rata[1] financial data (FY 2023/2022)

€ millions	FY 2023	FY 2022	Δ
Total Revenue	8,006.2	3,379.6	**137%**
of which: Gross gaming revenue ("GGR")	*7,699.7*	*3,269.4*	*136%*
Net Revenue	3,297.4	1,891.8	74%
Operating EBITDA	992.1	747.5	33%
Adjustments to EBITDA	164.1	34.9	
Adjusted EBITDA	**1,156.1**	**782.4**	**48%**
Adjusted EBITDA margin	*35.1%*	*41.4%*	*-6.3 p.p.*

Selected pro rata financial data (Q4/Q4)

€ millions	Q4 2023	Q4 2022	Δ
Total Revenue	2,089.1	968.3	**116%**
of which: Gross gaming revenue ("GGR")	*2,002.7*	*936.9*	*114%*
Net Revenue	877.9	555.7	58%
Operating EBITDA	231.1	186.1	**24%**
Adjustments to EBITDA	55.5	19.7	
Adjusted EBITDA	**286.6**	**205.7**	**39%**
Adjusted EBITDA margin	*32.6%*	*37.0%*	*-4.4 p.p.*

[1] Pro rata metrics are calculated as the sum of metrics for individual segments and significant equity method investees as if they were fully consolidated, multiplied by the Group's interest in each segment or significant equity method investee at the end of the reported period. In the case of the Greece and Cyprus segment, treasury shares held by OPAP are excluded from the share count for the calculation of the Group's interest. Prior to Q3 2023, treasury shares held by OPAP were not excluded from the share count for the calculation of pro rata metrics. See "Revision of presentation" for additional details.

Robert Chvatal, Allwyn CEO, commented:

"I am pleased to report that 2023 was another year of strong financial and operational performance and strategic progress. We continued to execute our growth strategies successfully, while maintaining our relentless focus on safer play and accountability to all our stakeholders.

I believe that the consistent delivery by our teams, bringing new games, new features and upgrades to the player experience, as well as an expanded geographic footprint and enhancements to our in-house technology and content, support our aspiration to be the operator of choice and position us well for future growth.

On a reported basis, which includes the impact of the Camelot Acquisitions that we completed in the first quarter, Total Revenue increased 98% year-on-year. Excluding the acquisitions, we delivered strong Total Revenue growth of 6% year-on-year.

This robust performance was underpinned by further progress in digital, which continues to grow as a share of GGR. We sustained momentum in product development and innovation, with a highlight of the year being new launches in the exciting annuity category in Austria, the Czech Republic, and Greece and Cyprus.

During the year we once again saw the resilience of demand for our products, notwithstanding an inflationary backdrop in which consumer spending remained under pressure. We also continued to deliver solid margins and free cash flow generation, with only a limited impact of inflation on our cost base, reflecting our favourable cost structure, with our largest cost categories being directly linked to revenue, and our focus on cost and capital efficiency.

With respect to inorganic growth, 2023 was another year of delivery of our strategy, with the acquisitions of Camelot UK and Allwyn LS Group, as well as a further increase in our stake in OPAP in our Greece and Cyprus segment. Since the beginning of 2024, we have successfully started operation of the next 10-year licence for The National Lottery in the UK, in addition to announcing our plan to partner globally with and invest in Instant Win Gaming ("IWG"), a leading supplier of online instant win games. Through our inorganic growth strategy, we continue to expand our footprint and capabilities.

2023 was also another successful year in terms of financing, with a highlight being our issuance of €1.3 billion of long-dated senior secured notes in April. This transaction significantly extended our debt maturity profile and simplified our capital structure, as well as including our first US-dollar bond, further diversifying our sources of funding. We also continued to receive strong support from our banking partners, evidenced by our signing of €335 million of accordion facilities under our Senior Facilities Agreement in the first quarter. This momentum has carried into 2024 with the recent signing of another €500 million accordion facility, once again reflecting the strength of our financial performance and credit.

I want to thank all my colleagues whose dedication and hard work has contributed to this performance in 2023, as well as once again to welcome new colleagues who have joined us or will be joining us soon. Looking forward as always, I am excited about what the future holds for Allwyn as we continue to focus on driving both organic and inorganic growth, and believe we are well placed for the next chapters of our growth story."

FY 2023 financial review

2023 was another year of record financial performance, reflecting good results across all geographies, as well as the contribution from the acquisitions of Camelot UK and Allwyn LS Group (formerly Camelot LS Group; together, the "Camelot Acquisitions") in the first quarter of the year.

Consolidated Total Revenue increased by 98% year-on-year in 2023, to €7,878.1 million, primarily driven by the contribution of the Camelot Acquisitions. Excluding the effect of these acquisitions (i.e. on a comparable basis), consolidated Total Revenue increased 6% year-on-year, reflecting good performance across all our existing markets.

This strong organic growth was driven by the online channel, with physical retail remaining resilient. All product lines saw GGR growth year-on-year, despite unusually unfavourable EuroMillions jackpot cycles impacting the development of Numerical Lotteries (draw-based games) and industry-wide customer-friendly sports betting results in Q3. In 2023, there were only 14 draws for EuroMillions with a jackpot above €100 million, compared with 33 such draws in 2022.

In Q4, the development of Total Revenue excluding the Camelot Acquisitions was good overall, increasing 4% year-on-year, driven by strong growth in the Czech Republic and Greece and Cyprus, while on an as reported basis Total Revenue increased 97% year-on-year.

Consolidated Adjusted EBITDA increased 27% year-on-year in 2023, to €1,484.6 million, with an Adjusted EBITDA margin of 41.4% (of Net Revenue). The decline in Adjusted EBITDA margin year-on-year (-4.7pp) reflects mix effects owing to the Camelot Acquisitions. Excluding the Camelot Acquisitions, Adjusted EBITDA margin increased 2.3pp, resulting in Adjusted EBITDA growth of 12%, reflecting good performance in our existing geographies and a strong contribution from equity method investees.

In Q4, Adjusted EBITDA increased 30% year-on-year, or 15% year-on-year excluding the Camelot Acquisitions.

CAPEX increased by 50% year-on-year in 2023, to €102.1 million. The increase was largely the result of investment relating to Allwyn UK's start of operation of The National Lottery in the United Kingdom, following award of the next licence in 2022 after an extensive, competitive tender process. Allwyn UK successfully commenced operation of The National Lottery on 1 February 2024, under the new licence.

Adjusted Free cash flow was €1,382.5, an increase of 26% year-on-year, broadly in line with the increase in Consolidated Adjusted EBITDA despite the uptick in CAPEX, owing to our low level of capital intensity overall.

On a pro rata basis, Total Revenue increased 137%, to €8,006.2 million, and Adjusted EBITDA increased 48%, to €1,156.1 million.

The business models of the Camelot Acquisitions differ from those of our existing markets; hence, consolidated metrics and margins of this year's quarters are not directly comparable to prior periods.

We note that general consumer sentiment has been impacted by inflationary pressures. However, our business saw only a limited impact, with revenues remaining resilient due to the low price point of our products and low average spend per customer, as well as our large number of regular players.

Our profitability was also supported by the fact that a significant portion of our costs is directly linked to revenues and the low proportion of energy in our cost base.

FY 2023 key strategic developments

Acquisition of Camelot UK

In February, the Group acquired and began to consolidate Camelot UK, the incumbent operator of The National Lottery in the United Kingdom under a licence that ran until 31 January 2024.

Acquisition of Camelot LS Group

In March, the Group acquired and began to consolidate Allwyn LS Group (formerly referred to as "Camelot LS Group"). Allwyn LS Group operates the Illinois Lottery under a private management agreement through its operating company, Allwyn Illinois LLC (formerly Camelot Illinois LLC), partners with the Arkansas Scholarship Lottery to enhance its lottery operations, and includes a technology and content arm that provides products and services to lotteries and their players in Europe and North America.

Greece & Cyprus (OPAP)

In Q2, the Group increased its shareholding in OPAP by 0.34% to 50.18% of OPAP's total shares outstanding (including treasury shares) through participation in OPAP's scrip dividend programme. Excluding treasury shares from the share count, this represented an economic interest in OPAP of 50.43%.

In September, OPAP's Board of Directors resolved to conduct a share buyback programme of up to €150.0 million, subject to market and general economic conditions. The programme is intended to increase OPAP shareholders' remuneration.

The introduction of the buyback follows the successful implementation of a 5-year dividend reinvestment programme (the scrip dividend programme), which has not been renewed.

In October, OPAP initiated purchases under the share buyback programme and, by 31 December 2023, had purchased shares amounting to 0.56% of its total shares, for total consideration of €31.1 million. As a result, Allwyn's economic interest in OPAP (excluding treasury shares from the share count) increased by a further 0.28% to 50.71% as of 31 December 2023.

Dividend and loan to Allwyn AG

In June, the Company distributed a €600.0 million dividend and provided a €51.5 million loan to its parent company, Allwyn AG, in order to effect the repayment of the preferred shares issued by Allwyn AG that were held by funds advised by Apollo Global Management Inc. The Company also provided an additional €200.0 million loan to Allwyn AG for further distribution to its shareholder.

In November, the Company provided a €126.7 million loan to Allwyn AG, of which €100.0 million was distributed to Allwyn AG's shareholder and €26.7 million was used for a final true-up payment in connection with the repayment of the preferred shares.

FY 2023 financing

The following table summarises changes in our indebtedness in FY 2023.

	Allwyn Corporate	OPAP (Greece and Cyprus)	CASAG (Austria)	Total
Principal amount at 31 December 2022	**2,048.8**	**790.0**	**75.0**	**2,913.8**
Syndicated bank loan - drawings	494.5	--	--	494.5
Syndicated bank loan - net change in RCF	(20.0)	--	--	(20.0)
EUR 665m 7.250% SSN due 2030 - issuance	665.0	--	--	665.0
USD 700m 7.875% SSN 2029 - issuance	637.6	--	--	637.6
EUR 300m 4.125% SSN due 2024 - repayment	(300.0)	--	--	(300.0)
CZK 6bn 5.200% SSN due 2024 - partial repayment	(129.5)	--	--	(129.5)
EUR 250m fixed rate bank loan due 2026 - drawings	--	250.0	--	250.0
Various bank loans - repayment	--	(380.0)	--	(380.0)
Syndicated bank loan - partial repayment	--	--	(21.4)	(21.4)
Effect of FX differences	(4.2)	--	--	(4.2)
Principal amount at 31 December 2023	**3,392.2**	**660.0**	**53.6**	**4,105.8**

Partial repayment of Czech Bonds

In January, the bondholders of the Company's CZK 6.0 billion bonds (the "Czech Bonds") approved their transfer from the Company to Allwyn Financing Czech Republic 2 a.s., a 100%-owned subsidiary of the Company. Bondholders who either voted against the transfer or abstained were eligible to exercise an early repayment option, which was exercised by 51.1% of the total bondholders, representing a nominal value of CZK 3.1 billion (equivalent to €129.5 million as of the date of the transaction).

Syndicated bank loan

In February and March 2023, the Company and its subsidiary Allwyn Entertainment Financing (UK) plc drew €132.6 million from a €303.1 million facility available under the Company's syndicated bank loan. Proceeds were used to repay holders of the Czech Bonds who exercised their put option. The remainder of the €303.1 million facility remains available.

In February and March 2023, the Company increased the size of its syndicated bank loan with accordion facilities of €335.0 million, due in 2029. In March 2023, the Company drew €250.0 million under these facilities. In June, the Company drew a further €42.5 million and in August the Company drew the remaining €42.5 million under these facilities.

During the year, £23.7 million (approximately €27.3 million as of 31 December 2023) of term loans were drawn under a £380.0 million (approximately €437.2 million as of 31 December 2023) multi-purpose facility available under the syndicated bank loan. The proceeds were used to finance Allwyn UK, which was preparing to start the operation of The National Lottery in the United Kingdom under the next licence, which took place in February 2024.

€1.3 billion bond issuance

In April, the Group issued €665.0 million in aggregate principal amount of 7.250% senior secured notes due 2030, and USD 700.0 million in aggregate principal amount of 7.875% senior secured notes due 2029.

USD 600.0 million of the USD 700.0 million 7.875% SSNs due 2029 was swapped to Euro at an interest rate of 7.01% plus credit charges.

Redemption of senior secured notes due 2024

In May, the Company redeemed the full principal amount of its €300.0 million of 4.125% senior secured notes due 2024 at a redemption price of 101.03% plus accrued interest.

Pledge of OPAP shares

In November, the Group pledged the OPAP shares held by Allwyn Greece & Cyprus Holding Ltd as shared security under the terms of the intercreditor agreement dated 16 December 2020. As a result, 100% of the Group's shares in OPAP are now pledged under the intercreditor agreement.

Indebtedness and liquidity

Net debt as of 31 December 2023	Cash and cash equivalents[1]	Loans and borrowings	Net debt	Lease liabilities	Net debt + leases	Economic interest	Pro rata Net debt	Pro rata Net debt + leases
Austria	599.6	54.6	(545.0)	56.1	(488.9)	59.70%	(325.4)	(291.9)
Czech Republic	75.0	--	(75.0)	21.9	(53.1)	100.0%	(75.0)	(53.1)
Greece and Cyprus	485.5	658.7	173.2	26.0	199.2	50.71%	87.8	101.0
United Kingdom	310.1	--	(310.1)	2.3	(307.8)	100.0%	(310.1)	(307.8)
Allwyn LS Group	56.4	--	(56.4)	4.3	(52.1)	100.0%	(56.4)	(52.1)
Corporate	284.7	3,420.5	3,135.8	12.9	3,148.7	100.0%	3,135.8	3,148.7
Total consolidated	**1,811.3**	**4,133.8**	**2,322.5**	**123.5**	**2,446.0**			
Italy	256.3	--	(256.3)	0.2	(256.1)	32.5%	(83.3)	(83.2)
Other[2]							(186.7)	(173.4)
Total pro rata							**2,186.7**	**2,288.2**

In addition to the cash and cash equivalents in the table above, our Austria segment had €202.3 million of investments in liquid assets (primarily money-market investments), of which €27.1 million was classified as current and €175.2 million as non-current.

Allwyn's revolving credit facility of €300.0 million, OPAP's revolving credit facilities of €210.0 million in the Greece and Cyprus segment, CASAG's revolving credit facility of €50.0 million in the Austria segment and Allwyn UK's revolving credit facility of £60.0 million were all entirely undrawn as of 31 December 2023.

Consolidated Net debt (including leases) / Adjusted EBITDA at year end was 1.6x.

[1] Includes cash-pooling assets in Italy.
[2] Other comprises the pro rata effect of other equity method investees that are not reported as part of the Group's operating segments. Financial metrics are based on unaudited management accounts.

FY 2023 business review – operating segments and other significant investments

Austria

€ millions	FY 2023	FY 2022	Δ
Total Revenue	1,538.9	1,472.3	5%
of which: Gross gaming revenue ("GGR")	*1,482.8*	*1,419.2*	*4%*
Net Revenue	828.4	777.9	6%
Operating EBITDA	278.2	266.3	4%
Adjustments to EBITDA	5.7	(5.2)	
Adjusted EBITDA	**283.9**	**261.1**	**9%**
Adjusted EBITDA margin	*34.3%*	*33.6%*	*0.7 p.p.*

€ millions	Q4 2023	Q4 2022	Δ
Total Revenue	397.1	402.9	(1)%
of which: Gross gaming revenue ("GGR")	*382.1*	*387.6*	*(1)%*
Net Revenue	215.2	212.8	1%
Operating EBITDA	67.8	57.7	18%
Adjustments to EBITDA	8.1	1.1	
Adjusted EBITDA	**75.9**	**58.8**	**29%**
Adjusted EBITDA margin	*35.3%*	*27.6%*	*7.7 p.p.*

The Austria segment achieved good growth in 2023, driven by strong performance in iGaming and VLTs and Casinos, which offset somewhat weaker performance in Numerical Lotteries, reflecting the unfavourable jackpot cycles in EuroMillions.

Total Revenue increased 5% year-on-year, to €1,538.9 million.

Adjusted EBITDA increased 9% year-on-year, to €283.9 million, with an Adjusted EBITDA margin of 34.3% broadly in line with 33.6% in the prior year.

In Q4, Total Revenue declined slightly year-on-year, to €397.1 million, primarily as a result of weaker performance in Numerical Lotteries, which more than outweighed good performance in iGaming; however, the development in Net Revenue was slightly positive, owing to mix effects. Adjusted EBITDA increased 29% year-on-year, to €75.9 million, in part owing to beneficial effects in personnel expenses and other operating income in the quarter, as well as good cost performance, and also reflecting an unusually low margin in the prior year period.

Czech Republic

€ millions	FY 2023	FY 2022	Δ
Total Revenue	519.3	471.2	10%
of which: Gross gaming revenue ("GGR")	*500.7*	*453.1*	*11%*
Net Revenue	345.8	314.4	10%
Operating EBITDA	131.8	120.4	9%
Adjustments to EBITDA	(6.4)	--	
Adjusted EBITDA	**125.4**	**120.4**	**4%**
Adjusted EBITDA margin	*36.3%*	*38.3%*	*-2.0 p.p.*

€ millions	Q4 2023	Q4 2022	Δ
Total Revenue	144.6	132.6	9%
of which: Gross gaming revenue ("GGR")	*140.1*	*128.1*	*9%*
Net Revenue	94.5	86.9	9%
Operating EBITDA	33.6	28.2	19%
Adjustments to EBITDA	--	--	
Adjusted EBITDA	**33.6**	**28.2**	**19%**
Adjusted EBITDA margin	*35.6%*	*32.5%*	*3.1 p.p.*

The Czech Republic segment delivered double-digit top line growth in 2023, driven by strong growth across all major product lines and in Numerical Lotteries, Instant Lotteries and iGaming in particular.

Total Revenue increased 10% year-on-year, to €519.3 million, equivalent to an increase of 8% on a constant currency basis.

Adjusted EBITDA growth was slightly slower, at 4% year-on-year, leading to Adjusted EBITDA of €125.4 million. There was some negative impact on the Adjusted EBITDA margin development from a change in accounting methodology relating to the calculation of gaming taxes, the effect of which is removed from Adjusted EBITDA, but not from Net Revenue.

In Q4, Total Revenue grew 9% year-on-year (9% on a constant currency basis), to €144.6 million, benefiting from particularly strong growth in Numerical Lotteries and iGaming, while Adjusted EBITDA increased 19% year-on-year, to €33.6 million. Reflecting the strong performance, the Adjusted EBITDA margin increased 3.1 p.p. to 35.6%. Contributing to this result, Q4 marketing expenses were significantly lower compared with the prior year, reflecting quarterly phasing.

Greece and Cyprus

€ millions	FY 2023	FY 2022	Δ
Total Revenue	2,189.1	2,044.7	7%
of which: Gross gaming revenue ("GGR")	*2,087.8*	*1,939.0*	*8%*
Net Revenue	1,537.2	1,439.1	7%
Operating EBITDA	730.3	725.5	1%
Adjustments to EBITDA	11.8	4.6	
Adjusted EBITDA	**742.1**	**730.1**	**2%**
Adjusted EBITDA margin	*48.3%*	*50.7%*	*-2.4 p.p.*

€ millions	Q4 2023	Q4 2022	Δ
Total Revenue	612.8	573.0	7%
of which: Gross gaming revenue ("GGR")	*581.2*	*540.9*	*7%*
Net Revenue	430.9	408.8	5%
Operating EBITDA	210.4	194.3	8%
Adjustments to EBITDA	(14.3)	0.8	
Adjusted EBITDA	**196.1**	**195.1**	**1%**
Adjusted EBITDA margin	*45.5%*	*47.7%*	*-2.2 p.p.*

The Greece and Cyprus segment achieved strong top line growth in 2023, with growth in all product lines supported by enhancements to the customer proposition and continued strong performance in iGaming. This was achieved despite the headwind from industry-wide customer-friendly sports betting results in Q3.

Total Revenue increased 7% year-on-year, to €2,189.1 million.

Adjusted EBITDA growth was lower, at 2% year-on-year, leading to Adjusted EBITDA of €742.1 million, owing to higher OPEX to support new product initiatives as well as the contribution of equity method investee KGL to the Greece and Cyprus result in the prior year.

In Q4, the performance was also strong, with Total Revenue growth of 7% year-on-year, benefiting from strong growth in Sports Betting and iGaming. Adjusted EBITDA growth was broadly in line with the top line development after taking account of the equity method investee contribution in the prior year.

United Kingdom[1]

€ millions	FY 2023	FY 2022	Δ
Total Revenue	3,929.7	4,090.9	(4)%
of which: Gross gaming revenue ("GGR")	*3,929.7*	*4,090.9*	*(4)%*
Net Revenue	813.4	834.2	(2)%
Operating EBITDA	163.6	173.1	(5)%
Adjustments to EBITDA	17.8	17.4	
Adjusted EBITDA	**181.4**	**190.5**	**(5)%**
Adjusted EBITDA margin	*22.3%*	*22.8%*	*-0.5 p.p.*

€ millions	Q4 2023	Q4 2022	Δ
Total Revenue	975.3	995.1	(2)%
of which: Gross gaming revenue ("GGR")	*975.3*	*995.1*	*(2)%*
Net Revenue	199.5	209.0	(5)%
Operating EBITDA	41.9	41.3	1%
Adjustments to EBITDA	0.3	3.0	
Adjusted EBITDA	**42.2**	**44.3**	**(5)%**
Adjusted EBITDA margin	*21.2%*	*21.2%*	*0 p.p.*

In 2023, the United Kingdom segment comprised the operations of Camelot UK, which operated The National Lottery during the period, under a licence that ran until 31 January 2024.

The next licence, which started on 1 February 2024, is operated by the Company's subsidiary Allwyn UK. Activities relating to Allwyn UK are reported as part of Corporate and other to 31 December 2023, but will be included in the United Kingdom segment from 1 January 2024. Prior to the licence start date, these amounts primarily consist of costs related to preparations for the transition to the new licence.

In 2023, Total Revenue was lower year-on-year, largely due to a weaker development in Numerical Lotteries, reflecting the impact of the aforementioned unfavourable jackpot cycles in EuroMillions, which was only partially offset by a strong performance in Lotto, the largest national jackpot game. Performance in the UK also reflected limited product and channel developments towards the end of the previous licence.

Total Revenue decreased by 4% year-on-year on a constant currency and comparable presentation[2] basis.

Adjusted EBITDA delivery was solid, with a margin of 22.3% broadly in line year-on-year.

[1] The United Kingdom segment is consolidated only from February 2023; however, the results for FY 2023 are presented for the whole period for comparability. Revenue in the comparative period is not fully comparable due to the effects of accounting policies changes after the consolidation (restatement of comparative figures was not feasible). In addition, FY 2023 includes 53 weeks in the United Kingdom segment. Growth rates on a comparable presentation basis adjust for these effects.

[2] Based on management accounts.

In Q4, Total Revenue declined 2% year-on-year on a constant currency and comparable presentation basis, while the Adjusted EBITDA margin was 21.2%, flat year-on-year.

Allwyn LS Group[1]

€ millions	FY 2023	FY 2022	Δ
Total Revenue	190.7	183.2	4%
Operating EBITDA	27.1	28.3	*(4)%*
Adjustments to EBITDA	1.1	1.7	
Adjusted EBITDA	**28.2**	**30.0**	**(6)%**
Adjusted EBITDA margin	*14.8%*	*16.4%*	*-1.6 p.p.*

€ millions	Q4 2023	Q4 2022	Δ
Total Revenue	50.6	47.6	6%
Operating EBITDA	9.6	8.6	*12%*
Adjustments to EBITDA	(5.1)	1.7	
Adjusted EBITDA	**4.5**	**10.3**	**(56)%**
Adjusted EBITDA margin	*8.9%*	*21.6%*	*-12.7 p.p.*

Allwyn LS Group generates revenue from private management services, relating to operation of the state lottery in Illinois under a private management agreement. Revenues in Illinois consist of a management fee, an operating allowance and an incentive fee. The management fee and operating allowance are intended to recover operational costs and are recognised as these costs occur. The incentive fee is variable and is based on the performance of the Illinois lottery, evaluated against business plan targets. Allwyn LS Group also generates revenue from the provision of gaming technology solutions and content to Group entities and third-party customers.

In 2023, Total Revenue increased 4% year-on-year, to €190.7 million, primarily reflecting higher operating cost recharges, which more than offset slightly lower technology and content revenue.

Adjusted EBITDA declined 6% year-on-year, to €28.2 million, owing to a slightly lower result in technology and content, while incentive fees relating to the Illinois state lottery were stable year-on-year, reflecting a strong performance in both 2023 and the prior year.

In Q4, Total Revenue increased +6% year-on-year, to €50.6 million. Adjusted EBITDA declined to €4.5 million, with the performance in the prior year period benefiting from a strong performance in the Illinois lottery (including the benefit of a record-breaking USD 2.0 billion Powerball jackpot), as well as the phasing of accruals for incentive revenue between Q3 and Q4 2022.

[1] Allwyn LS Group is consolidated only from March 2023; however, the results are presented for the whole year / quarter for comparability; the results from the prior periods are presented for reference only.

Italy – significant equity method investee

€ millions	FY 2023	FY 2022	Δ
Total Revenue [1]	2,299.0	2,246.0	2%
Net Revenue	477.0	458.6	*4%*
Operating EBITDA	386.0	373.3	3%
Adjustments to EBITDA	--	--	
Adjusted EBITDA	**386.0**	**373.3**	**3%**
Adjusted EBITDA margin	*80.9%*	*81.4%*	***-0.5 p.p.***

€ millions	Q4 2023	Q4 2022	Δ
Total Revenue [1]	604.0	614.0	(2)%
Net Revenue	123.7	122.1	*1%*
Operating EBITDA	99.9	98.8	1%
Adjustments to EBITDA	--	--	
Adjusted EBITDA	**99.9**	**98.8**	**1%**
Adjusted EBITDA margin	*80.8%*	*80.9%*	*-0.1 p.p.*

Italy delivered a solid performance in the year, with Total Revenue increasing by 2%, to €2,299.0 million, and Adjusted EBITDA of €386.0 million, 3% higher year-on-year. The Adjusted EBITDA margin was broadly in line with the prior year, at 80.9%.

Key developments after the end of the period

Agreement to acquire a majority stake in Instant Win Gaming (IWG)

In February 2024, Allwyn announced an agreement to acquire a 70% ownership interest in IWG, to enhance the Group's content offering. IWG is a leading supplier of online instant games to lotteries and works with more than 25 national and state lotteries around the globe, having a strong North American presence.

IWG reported EBITDA of £18.2m for the financial year ending 30 April 2023.

The transaction is anticipated to close in the second half of 2024, subject to the satisfaction of customary closing conditions.

Allwyn financing arrangements

In March 2024, the Company increased the size of its syndicated bank loan with accordion facilities of €500.0 million, due in 2030. Concurrent with signing the accordion facilities, the Company cancelled £188.8 million of undrawn commitments under a £380.0 million (€437.2 million equivalent) multi-purpose facility available under the Senior Facilities Agreement.

Distribution to Allwyn AG

In February 2024, the Company provided a loan of €250.0 million to its parent company Allwyn AG for further distribution to its shareholder.

Allwyn LS Group

In March 2024, Allwyn made a payment of USD 10.5 million (approximately €9.7 million), representing the outstanding contingent consideration relating to its purchase of Allwyn LS Group in March 2023.

[1] Amount wagered less payout is used as a proxy for Total Revenue, which equals GGR, for LottoItalia; LottoItalia's IFRS revenue consists of revenue from contract with customers, calculated as 6% of the amount wagered.

Greece and Cyprus: OPAP share buyback programme

In October, OPAP initiated purchases under a share buyback programme of up to €150.0 million. As of 20 March 2024, OPAP had purchased shares amounting to 1.0% of total shares outstanding, for total consideration of €58.5 million. As a result, Allwyn's economic interest in OPAP (excluding treasury shares from the share count) increased to 50.94% as of 20 March 2024.

Trading update and outlook

Since the end of the year our business has continued to perform and develop well.

Our trading since the start of the year has been broadly in line with our expectations at the start of the year.

The impact of key external factors, in particular the macroeconomic environment and consumer sentiment, remains limited (as further described below), in line with previous quarters.

Macroeconomic environment

Inflation rates remain elevated; however, this has a limited impact on our costs, with our largest cost categories directly linked to revenue (e.g. gaming taxes, agents' commissions) and categories which are exposed to inflationary pressures, for example energy and personnel, accounting for a small proportion of our overall cost base.

Russian invasion of Ukraine and Middle East crisis

We have not been materially impacted by the Russian invasion of Ukraine. We do not have any operations in Ukraine, Russia or Belarus, and our suppliers have not experienced any material disruptions.

We have not been materially impacted by the Middle East crisis. We do not have any operations in the affected region and our suppliers have not experienced any material disruptions.

Consumer sentiment

The above-mentioned macroeconomic and political developments continue to have some impact on consumer sentiment in general in the countries where we operate.

However, the impact on demand for our products has been limited, reflecting their low price point and low average spend per customer, as well as our large number of regular players.

Information for holders of Allwyn International a.s. €500m SSNs due 2027 and Allwyn Entertainment Financing (UK) plc €400m FRNs due 2028

Pro rata financial data as of 31 December 2023 (pre-IFRS 16 basis)[1]

€ millions	Austria	Czech Republic	Greece and Cyprus	United Kingdom	Allwyn LS Group	Italy	Other[2]	Corp.[3]	Total
LTM Operating EBITDA	261.5	126.6	720.2	149.4	25.2	385.9	423.9	(152.5)	
LTM Adjusted EBITDA	267.2	120.2	732.0	167.2	26.3	385.9	423.9	(10.3)	
Gross debt	54.6	--	658.7	--	-	--	--	3,420.4	
Cash and equivalents and ST financial assets	(618.0)	(75.0)	(485.5)	(315.9)	(56.4)	(256.4)	(508.0)	(288.3)	
Net debt	(563.4)	(75.0)	173.2	(315.9)	(56.4)	(256.4)	(508.0)	3,132.1	
Pro rata ownership %	59.70%	100.00%	50.71%	100.00%	100.00%	32.50%	36.75%	100.00%	
LTM Pro rata Adjusted EBITDA	**159.5**	**120.2**	**371.2**	**167.2**	**26.3**	**125.4**	**155.8**	**(10.3)**	**1,115.4**
Pro rata Net debt	**(336.3)**	**(75.0)**	**87.8**	**(315.9)**	**(56.4)**	**(83.3)**	**(186.7)**	**3,132.1**	**2,166.3**
Pro rata Net debt to LTM Adjusted EBITDA	**(2.1)x**	**(0.6)x**	**0.2x**	**(1.9)x**	**(2.1)x**	**(0.7)x**	**(1.2)x**	**NM**	**1.9x**
Pro rata priority Net debt to LTM Adjusted EBITDA									**(1.1)x**

[1] All data presented in this table excludes the impact of IFRS 16 Leases. The information in the table above has been derived or calculated from the financial statements and financial information of SAZKA a.s., OPAP, CASAG, Camelot UK, Allwyn LS Group, equity method investees, Allwyn International and certain other entities within the Group. Pro rata ownership % indicates the effective interest of the Company in each entity as of 31 December 2023 (which excludes treasury shares from the share count in the case of OPAP). We present these pro rata financial measures because certain of the covenants in the indentures governing the 3 7/8% Senior Notes due 2027 and Senior Secured Floating Rate Notes due 2028 are determined with reference to the pro rata financial ratios set forth above.

[2] Other comprises the pro rata effect of other equity method investees that are not reported as part of the Group's operating segments. Financial metrics are based on unaudited management accounts.

[3] Includes Allwyn, service companies and holding companies.

Preliminary results conference call

Allwyn's conference call to discuss the results will be held on 27 March 2024 at 3.00pm CET. The conference call will also be available via webcast.

Conference call and webcast details:

France:	+ 33 (0) 170918711
Germany:	+ 49 (0) 692 2224 493
UK Freefone:	+ 44 (0) 800 368 1063
UK Direct:	+ 44 (0) 20 3059 5872
US:	+ 1 516 447 5632
Webcast link:	here

For further information, please contact:

Investor Relations ir@allwynent.com

Definitions and abbreviations

In this document:

"Allwyn LS Group"	refers to Allwyn North America Inc. and its subsidiaries, and Allwyn Lottery Solutions Limited and its subsidiaries
"Allwyn UK"	refers to Allwyn Entertainment Ltd
"Camelot UK"	refers to Camelot UK Lotteries Limited
"CASAG"	refers to Casinos Austria AG and its subsidiaries
"LottoItalia"	refers to LOTTOITALIA S.r.l.
"LTM"	refers to last twelve months
"OPAP"	refers to OPAP S.A. and its subsidiaries
"KGL"	refers to Kaizen Gaming International Limited

Further information

From time to time, subject to market conditions, the Company (directly or through a subsidiary) may engage in bond repurchase transactions in the open market or in privately negotiated transactions. From time to time, subject to market conditions, the Company (directly or through a subsidiary) may acquire shares of OPAP in the open market or in privately negotiated transactions. The Company regularly evaluates its financing and other strategic options on an opportunistic basis taking into account prevailing market conditions, which may include potential private funding and public capital markets transactions at any time. Use of proceeds for such transactions may include, among other things, acquisitions, increases of stakes in our existing businesses, refinancing of upcoming maturities, repayment of revolving credit facilities and dividends or other distributions to shareholders.

Alternative performance measures ("APMs")

This document contains certain unaudited financial and operating measures that are not defined or recognized under IFRS that we use to assess the performance of our business. For example, in this document, we present non-IFRS financial measures such as Net Revenue, Operating EBITDA, Adjusted EBITDA, Adjusted EBITDA margin, CAPEX, Adjusted Free cash flow ("Adjusted FCF"), Net debt and Net debt (including leases), which we use to, among other things, evaluate the performance of our operations, develop budgets, and measure our performance against those budgets. We present some of these numbers on a pro rata basis, including Pro rata Total Revenue, Pro rata GGR, Pro rata Net Revenue, Pro rata Operating EBITDA, Pro rata Adjusted EBITDA, Pro rata Adjusted EBITDA margin, Pro rata Net debt. We believe that Net Revenue, Operating EBITDA, Adjusted EBITDA and Adjusted FCF as well as pro rata metrics assist in understanding our trading performance as they give an indication of our ability to service our indebtedness.

We define:

Net Revenue as "Total Revenue" *less* "Gaming taxes and Good Causes contribution";
Operating EBITDA as "profit before tax from continuing operations" before "finance cost, net," "depreciation and amortization," "impairment of tangible and intangible assets including goodwill," "restructuring costs," "gain from remeasurement of previously held interest in equity method investee" and "other gains and losses";
Adjusted EBITDA as Operating EBITDA adjusted, as our management deems relevant, for significant one-off items, non-operating items and business development costs;
Adjusted EBITDA margin as "Adjusted EBITDA" *divided by* "Net Revenue";
CAPEX as additions to tangible and intangible assets reduced by the changes in liabilities arising from the acquisition, i.e. on cash basis;
Adjusted Free cash flow as "Adjusted EBITDA" less "CAPEX";
Net debt as "External loans and borrowings" *less* "Cash and cash equivalents"; and,
Net debt (including leases) as "External loans and borrowings" *less* "Cash and cash equivalents" *plus* "Lease liabilities".

As there are no generally accepted accounting principles governing the calculation of non-IFRS financial and operating measures, other companies may calculate such measures differently or may use such measures for different purposes than we do, and therefore you should exercise caution in comparing these measures as reported by us to such measures or other similar measures as reported by other companies. An investor should not consider these non-IFRS measures (a) as a substitute for operating results (as determined in accordance with IFRS) or as a measure of our operating performance, (b) as a substitute for cash flow from or used in operating, investing and financing activities (as determined in accordance with IFRS) or as a measure of our ability to meet cash needs or (c) as a substitute for any other measure of performance under IFRS. These measures may not be indicative of our historical operating results or financial condition,

nor are such measures meant to be predictive of our future results or financial condition. Even though the non-IFRS financial measures are used by management to assess our financial position, financial results and liquidity and these types of measures are commonly used by investors, they have important limitations as analytical tools, and you should not consider them in isolation or as substitutes for analysis of our financial position or results of operations as reported under IFRS.

For reconciliation of our non-GAAP metrics and calculation of our pro rata metrics see “Reconciliation of APMs and pro rata financial metrics”.

Comparability of information

All financial information is presented on comparable basis, including effects of any restatements or changes in presentation described in the latest annual accounts on the currently presented comparative period.

Reconciliations of APMs and pro rata financial metrics

Interest at the end of the period	Q4 2023	Q4 2022	FY 2023	FY 2022
Austria	59.70%	59.70%	59.70%	59.70%
Czech Republic	100.00%	100.00%	100.00%	100.00%
Greece and Cyprus[1]	50.71%	50.09%	50.71%	50.09%
United Kingdom	100.00%	--	100.00%	--
Allwyn LS Group	100.00%	--	100.00%	--
Corporate	100.00%	100.00%	100.00%	100.00%
Italy	32.50%	32.50%	32.50%	32.50%

Total Revenue for the period – 100% basis	Q4 2023	Q4 2022	FY 2023	FY 2022
Austria	397.1	402.9	1,538.9	1,472.3
Czech Republic	144.6	132.6	519.3	471.2
Greece and Cyprus	612.8	573.0	2,189.1	2,044.7
United Kingdom	975.3	995.1	3,929.7	4,090.9
Allwyn LS Group	50.6	47.6	190.7	183.2
Italy[2]	604.0	614.0	2,299.0	2,246.0

Total Revenue for the period – pro rata	Q4 2023	Q4 2022	FY 2023	FY 2022
Austria	237.1	240.5	918.7	879.0
Czech Republic	144.6	132.6	519.3	471.2
Greece and Cyprus	310.8	287.0	1,110.1	1,024.2
United Kingdom	975.3	--	3,929.7	--
Allwyn LS Group	50.6	--	190.7	--
Italy	196.3	199.6	747.2	730.0
Other[3]	174.5	108.6	590.5	275.3
Total pro rata Total Revenue	**2,089.1**	**968.3**	**8,006.2**	**3,379.6**

GGR for the period – 100% basis	Q4 2023	Q4 2022	FY 2023	FY 2022
Austria	382.1	387.6	1,482.8	1,419.2
Czech Republic	140.1	128.1	500.7	453.1
Greece and Cyprus	581.2	540.9	2,087.8	1,939.0
United Kingdom	975.3	995.1	3,929.7	4,090.9
Allwyn LS Group	--	--	--	--
Italy	604.0	614.0	2,299.0	2,246.0

[1] In the case of our Greece and Cyprus segment, treasury shares held by OPAP are excluded from the share count. Prior to Q3 2023, treasury shares held by OPAP were not excluded from the share count for the calculation of pro rata metrics. See "Revision of presentation" for additional details.

[2] Amount wagered less payout is used as a proxy for GGR for LottoItalia; LottoItalia's revenue consists of revenue from contract with customers, calculated as 6% of the amount wagered.

[3] Other comprises the pro rata effect of other equity method investees that are not reported as part of the Group's operating segments. Financial metrics are based on unaudited management accounts.

GGR for the period – pro rata	Q4 2023	Q4 2022	FY 2023	FY 2022
Austria	228.1	231.4	885.2	847.3
Czech Republic	140.1	128.1	500.7	453.1
Greece and Cyprus	294.7	270.9	1,058.7	971.2
United Kingdom	975.3	--	3,929.7	--
Allwyn LS Group	--	--	--	--
Italy	196.3	199.6	747.2	730.0
Other	168.2	106.9	578.2	267.9
Total pro rata GGR	**2,002.7**	**936.9**	**7,699.7**	**3,269.4**

Net Revenue for the period – 100% basis	Q4 2023	Q4 2022	FY 2023	FY 2022
Austria	215.2	212.8	828.4	777.9
Czech Republic	94.5	86.9	345.8	314.4
Greece and Cyprus	430.9	408.8	1,537.2	1,439.1
United Kingdom	199.5	209.0	813.4	834.2
Allwyn LS Group	50.6	47.6	190.7	183.2
Italy	123.7	122.1	477.0	458.6

Net Revenue for the period – pro rata	Q4 2023	Q4 2022	FY 2023	FY 2022
Austria	128.5	127.0	494.6	464.4
Czech Republic	94.5	86.9	345.8	314.4
Greece and Cyprus	218.5	204.8	779.5	720.8
United Kingdom	199.5	--	813.4	--
Allwyn LS Group	50.6	--	190.7	--
Italy	40.2	39.7	155.0	149.0
Other	146.1	97.4	518.4	243.1
Total pro rata Net Revenue	**877.9**	**555.7**	**3,297.4**	**1,891.8**

Operating EBITDA for the period – 100% basis	Q4 2023	Q4 2022	FY 2023	FY 2022
Austria	67.8	57.7	278.2	266.3
Czech Republic	33.6	28.2	131.8	120.4
Greece and Cyprus	210.4	194.3	730.3	725.5
United Kingdom	41.9	41.3	163.6	173.1
Allwyn LS Group	9.6	8.6	27.1	28.3
Corporate	(67.5)	(20.2)	(149.5)	(43.3)
Italy	99.9	98.8	386.0	373.3

Operating EBITDA for the period – pro rata	Q4 2023	Q4 2022	FY 2023	FY 2022
Austria	40.5	34.4	166.1	159.0
Czech Republic	33.6	28.2	131.8	120.4
Greece and Cyprus	106.7	97.4	370.3	363.4
United Kingdom	41.9	--	163.6	--
Allwyn LS Group	9.6	--	27.1	--
Corporate	(67.5)	(20.2)	(149.5)	(43.3)
Italy	32.5	32.1	125.5	121.3
Other	33.9	14.2	157.2	26.7
Total pro rata Operating EBITDA	**231.1**	**186.1**	**992.1**	**747.5**

Adjusted EBITDA for the period – 100% basis	Q4 2023	Q4 2022	FY 2023	FY 2022
Austria	75.9	58.8	283.9	261.1
Czech Republic	33.6	28.2	125.4	120.4
Greece and Cyprus	196.1	195.1	742.1	730.1
United Kingdom	42.2	44.3	181.4	190.5
Allwyn LS Group	4.5	10.3	28.2	30.0
Corporate	(4.8)	(1.6)	(7.3)	(7.6)
Italy	99.9	98.8	386.0	373.3

Adjusted EBITDA for the period – pro rata	Q4 2023	Q4 2022	FY 2023	FY 2022
Austria	45.3	35.1	169.5	155.9
Czech Republic	33.6	28.2	125.4	120.4
Greece and Cyprus	99.4	97.7	376.3	365.7
United Kingdom	42.2	--	181.4	--
Allwyn LS Group	4.5	--	28.2	--
Corporate	(4.8)	(1.6)	(7.3)	(7.6)
Italy	32.5	32.1	125.5	121.3
Other	33.9	14.2	157.1	26.7
Total pro rata Adjusted EBITDA	**286.6**	**205.7**	**1,156.1**	**782.4**

Reconciliation from Operating EBITDA to Adjusted EBITDA

In the table below, amounts added back to Operating EBITDA for the calculation of Adjusted EBITDA (for example, one-off expenses) are shown as positive numbers; amounts subtracted (for example, one-off incomes) are shown as negative numbers.

Adjustments to EBITDA for the period – 100% basis	Q4 2023	Q4 2022	FY 2023	FY 2022
Austria adjustments				
Argentina arbitration gain[1]	0.1	1.1	(2.3)	(5.6)
COVID subsidies[2]	8.0	--	8.0	--
Other	--	--	--	0.4
Austria adjustments total	**8.1**	**1.1**	**5.7**	**(5.2)**
Czech Republic adjustments				
One-off contract income[3]	--	--	(1.2)	--
Change in accounting principles[4]	--	--	(5.2)	--
Czech Republic adjustments total	**--**	**--**	**(6.4)**	**--**
Greece and Cyprus adjustments				
Litigation provisions and fines[5]	(0.9)	0.4	25.2	1.0
COVID-19 related extraordinary costs[6]	--	0.4	--	4.4
Derecognition of lease [7]	(12.9)	--	(12.9)	--
Other	(0.5)	--	(0.5)	(0.8)
Greece and Cyprus adjustments total	**(14.3)**	**0.8**	**11.8**	**4.6**
United Kingdom adjustments				
Expenses related to licence bid and transaction costs[8]	0.3	2.8	6.6	19.9
Restructuring[9]	--	0.2	3.7	1.0
Change in accounting principles[10]	--	--	7.5	--
Litigation settlement income[11]	--	--	--	(3.5)
United Kingdom adjustments total	**0.3**	**3.0**	**17.8**	**17.4**
Allwyn LS Group adjustments				
Preference dividend income[12]	(5.1)	1.7	(5.1)	1.7
Transaction costs[13]	--	--	6.2	--
Allwyn LS Group total	**(5.1)**	**1.7**	**1.1**	**1.7**
Italy adjustments total	**--**	**--**	**--**	**--**
Corporate adjustments				
The National Lottery transition costs [14]	62.7	11.3	142.2	21.3
Business development and financing[15]	--	7.3	--	14.4
Corporate adjustments total	**62.7**	**18.6**	**142.2**	**35.7**

[1] Represents a gain from the recognition of the fair value of an award from arbitration against the Government of Argentina in connection with the revocation of a concession in 2013 (see Note 7 to the Consolidated financial statements for the year ended December 31, 2022).
[2] Represents adjustment related to previously recognised COVID subsidies receivables.
[3] Represents a one-off contractual penalty from a gaming system provider.
[4] Represents non-cash impact of a change in the accounting methodology related to the calculation of gaming taxes.
[5] Represents non-cash changes in litigation provisions and a fine issued by the Hellenic Competition Commission in September 2023.
[6] Represents certain one-off expenses related to COVID-19 restrictions (including write-offs of agents' receivables and special support to agents, which represented a form of direct and indirect financial support to company's network of agents during COVID-19 related restrictions).
[7] Represents income from termination of the lease for Markopoulo park (Greece horseracing venue).
[8] Represents expenses related to Camelot UK's bid to operate the next UK National Lottery licence and expenses related to Group's acquisition of Camelot UK.
[9] Represents personnel restructuring costs.
[10] Represents impact of a change in the accounting methodology related to the calculation of lottery and other duties.
[11] Represents one-off income from settlement of historical litigation.
[12] Represents adjustments relating to allowances for expected recoverability of preference dividends receivable (in 2022, an expected credit loss allowance was recognised against amounts receivable for the year, in 2023 all amounts were received and previously recognised allowances were reversed).
[13] Represents expenses related to the Group's acquisition of Allwyn LS Group.
[14] Represents transition costs incurred in relation to Allwyn UK's operation of the UK National Lottery from 1 January 2024. A substantial majority of these costs are expected to be recoverable over the 10 year period of the licence.
[15] Represents costs associated with inorganic business development and financing projects.

Revision of presentation

The Group changed the definition of its effective interest in Greece and Cyprus segment in Q3 2023, so that treasury shares held by OPAP are excluded from the share count for the calculation of pro rata metrics. Previously, treasury shares held by OPAP were not excluded from the share count.

The change was motivated by the introduction of OPAP's share buyback programme, as a result of which it is expected that the number of treasury shares held by OPAP will increase. This will result in an increase in the Group's economic interest in OPAP, which would not have been reflected in the previous calculation. Management believes that the change improves relevance of the alternative performance measure.

Although the impact is immaterial, the Group has revised comparative periods to provide more accurate comparative information. See the tables below for an overview of the impact of the change on previously presented pro rata metrics. There is no impact on consolidated metrics, as the Greece and Cyprus segment is fully consolidated in both periods.

€ millions	**FY 2022**	**FY 2022**	**Δ**
Interest at the end of the period - Greece and Cyprus	50.09%	49.84%	0.25%
Selected pro rata financial data			
Total Revenue	3,379.6	3,374.4	5.2
of which: Gross gaming revenue ("GGR")	3,269.4	*3,264.6*	*4.8*
Net Revenue	1,891.8	1,888.2	3.6
Operating EBITDA	747.5	745.7	1.8
Adjustments to EBITDA	34.9	34.9	--
Adjusted EBITDA	**782.4**	**780.6**	**1.8**
Adjusted EBITDA margin	*41.4%*	*41.3%*	

€ millions	**Q4 2022**	**Q4 2022**	**Δ**
Interest at the end of the period - Greece and Cyprus	50.09%	49.84%	0.25%
Selected pro rata financial data			
Total Revenue	968.3	966.8	1.5
of which: Gross gaming revenue ("GGR")	936.9	*935.5*	*1.4*
Net Revenue	555.7	554.7	1.0
Operating EBITDA	186.1	185.7	0.4
Adjustments to EBITDA	19.7	19.7	--
Adjusted EBITDA	**205.7**	**205.3**	**0.4**
Adjusted EBITDA margin	*37.0%*	*37.0%*	

Disclaimer

This document does not represent an offer, constitute or form part of, and should not be construed as an advertisement, an offer or an invitation to subscribe for or to purchase securities of the Company or its subsidiaries or affiliates from time to time. The preliminary unaudited results for periods ended 31 December 2023, are an estimate, based on information available to management as of the date of this release, and are subject to further changes upon completion of the Company's standard quarter and year-end closing procedures. This update does not present all necessary information for an understanding of the Group's financial condition as of the date of this release, or its results of operations for the fourth quarter or for the year ended 31 December 2023. As the Company completes its year-end financial close process and finalises its financial statements for the year, it will be required to make significant judgments in a number of areas. It is possible that the Company may identify items that require it to make adjustments to the financial information set forth above and those changes could be material. The Company does not intend to update such financial information prior to release of its final audited annual financial statements.

We present certain unaudited pro rata financial information. The unaudited pro rata financial information included in this document has been prepared by the Company's management. The unaudited pro rata financial information is not intended to, and does not represent, historical or future performance for any period.

This announcement does not form, and should not be construed as, the basis of any credit analysis or other evaluation, an investment or lending recommendation, advice, a valuation or a due diligence review. This announcement may include forward-looking statements regarding certain of our plans and our current goals, intentions, beliefs and expectations concerning, among other things, our future results of operations, financial condition, liquidity, prospects, growth, strategies, pending acquisitions or other transactions, financing plans and the industries in which we operate. These forward-looking statements can be identified by the fact that they do not relate only to historical or current facts. Generally, but not always, words such as "may," "could," "should," "will," "expect," "intend," "estimate," "anticipate," "assume," "believe," "plan," "seek," "continue," "target," "goal," "would" or their negative variations or similar expressions identify forward-looking statements. By their nature, forward-looking statements are inherently subject to risks and uncertainties because they relate to events and depend on circumstances that may or may not occur in the future. We caution you that forward-looking statements are not guarantees of future performance and that the Group's actual results of operations, financial condition and liquidity and the development of the industries in which we operate may differ materially from those made in or suggested by the forward-looking statements contained in this announcement. In addition, even if our results of operations, financial condition and liquidity and the development of the industries in which we operate are consistent with the forward-looking statements contained in this document, those past results or developments may not be indicative of results or developments in future periods.

We do not undertake any obligation to review, update or confirm expectations or estimates or to release publicly any revisions to any forward-looking statements to reflect events that occur or circumstances that arise after the date of this document.

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We are not providing advice (whether in relation to legal, tax or accounting issues or otherwise). You should receive legal, tax, accounting and any other necessary advice from your advisors in relation to the contents of this announcement.

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